



City of Stuart Contract Modification

DATE: December 2, 2021	ITB NO: 2019-101: Grinder Pump Systems
TO: PSI Technologies 3520 Investment Lane #3 Riviera Beach, Florida 33404	FROM: Procurement Division Alaina Knofla, Procurement Coordinator 121 SW Flagler Ave. Stuart, Florida 34997 Phone: 772-288-5320 Email: purchasing@ci.stuart.fl.us

DESCRIPTION OF CONTRACT MODIFICATION:

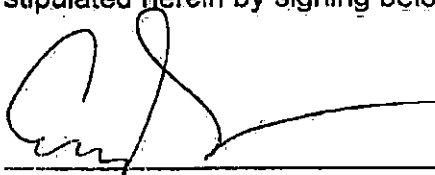
On September 20, 2021 Procurement received notification that PSI Technologies is unable to agree to the current contract renewal pricing. The new pricing is specified below:

Attachment A Current Pricing

Attachment B Increased Pricing


The Utilities and Engineering Department agrees to the price increase which is hereby incorporated and made part of ITB #2019-101, Grinder Pump Systems. This shall become effective upon renewal of contract 1/15/22 through 1/14/23. All other terms, conditions, and specifications of ITB #2019-101 remain unchanged.

The undersigned approves by mutual agreement for implementation of the contract modification stipulated herein by signing below:

 12/6/2021

Authorized Signature
PSI Technologies

Date

 12/2/2021

Louis Boglioli
Financial Services Director

Date

ATTACHMENT A

F. BID SCHEDULE

In accordance with the terms, conditions and specifications, the undersigned bidder hereby submits the following prices for supplying the City of Stuart with the goods and/or services called for in ITB #2019-101. This project will be awarded to the lowest responsive, responsible bidder within budget.

GROUP A – BASE BID			
EST Annual QTY	DESCRIPTION	UNIT PRICE (Each)	TOTAL PRICE
100	Simplex Grinder Pump System w/2yr continuous warranty	\$2338. ⁰⁰	\$233,800. ⁰⁰
10	Duplex Grinder Pump System w/2yr continuous warranty	\$4717. ⁵⁰	\$47,175. ⁰⁰
OVERALL ESTIMATED ANNUAL TOTAL			\$280,975. ⁰⁰
GROUP B – BID OPTION			PERCENTAGE
Balance of Line: Bidder is requested to submit a percentage discount off the published pricing as specified in Item C9.			20 %
Preferred method of payment is by the City Purchasing Card (VISA). DO YOU ACCEPT THE PURCHASING CARD (VISA)? Yes <input checked="" type="checkbox"/> No <input type="checkbox"/>			

All Prices will remain firm for a period of forty-five (45) days from the date of Bid opening.

The City of Stuart offers bidders who commit to accepting the Purchasing Card, noted above in the Bid Schedule as payment method, a one percent (1%) reduction in their bid price for evaluation purposes only. When evaluating prices submitted by bidders in response to this solicitation, the total offered price of a bidder committed to accepting the Purchasing Card will be reduced by one percent, the resulting number is then compared to the other bidders' offered price. If the committed bidder is awarded the contract, the award will be at the originally bid price. City shall not pay any service charges or fees for Pcard transactions. By checking yes above, all payments will be paid by the pcard method of payment.

The undersigned bidder hereby certifies that the invitation to bid has not been altered in any manner; and that bidder has received all the Addenda listed below and has incorporated them into his Bid listed herein. Failure to acknowledge the above requirements will render the bid non-responsive and no further evaluation of the bid will occur.

ACKNOWLEDGEMENT IS HEREBY MADE OF RECEIPT OF ADDENDA ISSUED DURING THE SOLICITATION PERIOD:

ADDENDUM # 0 THROUGH ADDENDA # 0

Company Name: PSI TECHNOLOGIES, INC Date: 11-13-18

Name of individual submitting Bid: Todd Pearson

Email address: todd@psi-techinc.com Ph: 904-580-2060

AUTHORIZED SIGNATURE: Todd Pearson

09.20.21



City of Stuart

ITB#2019-101, Grinder Pump Systems

Price Increase

Attn: Alaina Knolfo & Chad Herzog

Thank you for your patience. Unfortunately, KEEN Pump & PSI can no longer hold the original contract pricing as notified on 7.12.21 due to the continued price increases on materials & freight. We were successful the last few years in working with the vendors to accommodate the price changes and continue supply. We want to do our best to continue this service but are going to have to propose the following price increases for the contracted line items.

- Simplex Grinder Pump System \$3090.00ea
- Duplex Grinder Pump System \$6788.00ea

I have also put together the alternative pricing for the Simplex Grinder Pump Systems in **Fiberglass**. Vs's the Poly Tanks the city is currently using. Something that had been a consideration for possible future use. We have a sample unit into Chad and the Stuart staff for review & inspection.

- Simplex Grinder Pump Systems (Fiberglass) \$2870.00ea *Using Current KG2 Pump
- Simplex Grinder Pump Systems (Fiberglass) \$2770.00ea **Using the Light Weight RKG Pump

Lastly, last year 01.22.20 PO20155 the city made a special purchase of the following Duplex Grinder Pumps stations with External Valve boxes and duplex panels. I have updated the pricing below for future purchases.

- Duplex Grinder Pump System w/ External Valve Boxes \$8982.50ea

KEEN Pump & PSI continues to enjoy the working relationship built with the city to ensure the Grinder pump sewer system continues to move forward successfully. We want to continue to be a part of it and hope we can amend the contract for the updated prices and next year's contract extension. Please don't hesitate to contact me with any further questions. These prices shall remain good through January 2022 and will reevaluate at that time. We have seen increases weekly.

Regards,

Eric

Sales Offices

Ft Lauderdale	Palm Beach	Orlando	Tampa	Jacksonville
954-952-6378	305-998-1371	407-451-4000	813-955-1111	904-588-2132

From: Herzog, Chad
To: Knofla, Alaina
Subject: RE: Drawings
Date: Thursday, September 30, 2021 7:47:55 AM
Attachments: Vendor Performance Report PSI 2021.pdf
image002.png
image003.png
image005.png
image006.png

Alaina attached is the vendor performance report. I accept the price increase.

From: Knofla, Alaina <aknofla@ci.stuart.fl.us>
Sent: Thursday, September 23, 2021 3:06 PM
To: Herzog, Chad <cherzog@ci.stuart.fl.us>
Subject: RE: Drawings

Hello,

Would you kindly complete the vendor performance report attached and return no later than 10/6/21. In addition, do you accept the price increase?

Kind regards,

From: Herzog, Chad <cherzog@ci.stuart.fl.us>
Sent: Thursday, September 23, 2021 1:53 PM
To: Knofla, Alaina <aknofla@ci.stuart.fl.us>
Cc: Eric Doverspike <eric@psi-techinc.com>
Subject: FW: Drawings

Alaina,

Eric provided me with the price increase and I am forwarding it to you.

From: Eric Doverspike <eric@psi-techinc.com>
Sent: Wednesday, September 22, 2021 5:12 PM
To: Herzog, Chad <cherzog@ci.stuart.fl.us>
Cc: Tom Kalinski <tom@psi-techinc.com>; Brian Gretzinger <brian@psi-techinc.com>; Billy Decherniss <billy@psi-techinc.com>
Subject: RE: Drawings

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Chad